



HOW LEADING EMAIL SOFTWARE COMPANY REDUCED USER FEEDBACK PROCESSING BY 94%

Vision6 prides itself on being customer-centric. However, without a centralized tool for managing user feedback, they were struggling to keep track of bug reports and feature requests. By adopting Userback, Vision 6 has been able to streamline and automate much of the user feedback lifecycle, significantly reducing the time taken by developers and designers to assess and action feedback.

A USERBACK SUCCESS STORY

 userback

"We used to spend 2-3 hours every week reviewing customer feedback and trying to work out what to do with it. Now with Userback it takes less than 10 minutes. It fits perfectly into our workflow!"



PETER VANDIJK
CTO @ VISION6



Gone are the days of handling feedback over email and spreadsheets! All customer feedback is managed in one place and Vision6 can spend less time managing user feedback and more time acting on it.

BACKGROUND & BUSINESS CHALLENGE

As a leading software company in the email marketing industry, Vision6 knows what it takes to be customer-centric.

Known for its outstanding customer support, Vision6 takes every opportunity to interact with customers and collects customer feedback via its website, web application, and customer support team.

However with no central tool for managing customer feedback, the product team was wasting hours each week trying to organize feedback, instead of actually acting on it.

Feedback was scattered across different tools and would often end up in email chains and spreadsheets that had little context and were hard to understand.

THE SOLUTION

Userback has become the central tool that Vision6 uses to collect and manage customer feedback.

By adding the Userback feedback widget to its website and application, Vision6 customers can give visual feedback from any page.

All feedback comes directly to Userback with screenshots, annotations and browser information.

So it's easy for developers and designers to see exactly what customers are saying when Vision6 is reviewing customer feedback. The product team is immediately notified of new feedback and workflows are used to categorize feedback and resolve it in the same way they would any other task.

Userback has been so successful in helping the product team in managing and reviewing customer feedback, that the marketing team is now using it as well. The company recently redesigned its website and used Userback to collect internal feedback from the team at each stage of the design process.

"Userback is amazing! We used to rely on spreadsheets for managing internal feedback on our website improvements. With Userback though it's so much easier. It's saved us hours of work and streamlined reviewing customer feedback with our website re-design!"

JESS PANTALLERESCO • CMO @ VISION6

Thanks for reading.

ABOUT USERBACK

Userback is a market-leading user feedback platform helping 20,000+ software teams to understand what customers need so they can build better web applications, faster.

Userback streamlines and automates the realtime in-app collection, evaluation and management of visual feedback and contextual surveys. Userback can be used standalone or seamlessly integrated into existing business workflows to allow product managers and developers to validate ideas, optimize product-market fit, refine roadmaps, prioritize features, fix bugs and deliver value with greater insight, impact and efficiency. Founded in Australia in 2016, Userback is backed by Craft Ventures.

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